

BRONX COMMUNITY COLLEGE OF THE CITY UNIVERSITY OF NEW YORK

ARTICULATION AGREEMENT FORM

A. SENDING AND RECEIVING INSTITUTIONS

Sending College: Bronx Community College of the City University of New York

Department: Business and Information Systems

Program: Business Administration, Management Option

Degree: Associate in Science Degree

Receiving College: The State University of New York at Potsdam

Department: Department of Business Administration/School of Education and Professional Studies

Program: Business Administration Major

Degree: Bachelor of Science

B. ADMISSION REQUIREMENTS FOR SENIOR COLLEGE PROGRAM

(e.g., minimum GPA, audition/portfolio):

Admissions

- Students entering SUNY Potsdam having earned an Associate's degree from a regionally accredited two-year college will be admitted with full junior standing.
- Students who have completed at least seven, but fewer than ten, of the General Education Learning Outcomes (as defined by SUNY) will have fulfilled Potsdam's Freshman Experience requirements.
- An overall GPA of 2.5

About the Bachelor of Science in Business Administration

A background in business administration provides students an understanding of how for-profit and non-profit organizations function effectively and efficiently. Students gain a comprehensive understanding of the entire organization and a clear picture of how the following functional business areas work together to make a successful organization: accounting, finance, human resources, law, management, sales and marketing, information technology, product development and operations.

Associate in Science Degree from Bronx Community College.

Bronx Community College graduates with the Associate Degree in Business Administration, Management Option will receive 60 credits toward the Bachelor of Science in Business Administration at SUNY Potsdam. In addition, they will be deemed to have met all general education requirements at Bronx Community College.

Total transfer credits granted toward the baccalaureate degree: 60

Total additional academic credits required at the senior college to complete baccalaureate degree: <u>60</u>

C. COURSE TO COURSE EQUIVALENCIES AND TRANSFER CREDIT AWARDED

Core Requirements			Transfer Credit	
[Bronx Community College]	Credit	[SUNY Potsdam]	Granted	
Course & Title		Course & Title		
ENG 11 Composition and Rhetoric I	3	COMP 101 Writing and Critical Thinking	3	
CMS 11 Fundamentals of Interpersonal Communication	3	COMM 245 Interpersonal Communication	3	
HIS 10 History of the Modern World	3	HIST 100 World History	3	
OR				
HIS 11 Introduction to the Modern World MTH 29 Pre-Calculus Mathematics for	4	MATH 110 Precalculus	1	
Business Students	4	WATH THE Precalculus	4	
Or				
MTH 30 Pre-Calculus Mathematics		MATH 110 Precalculus		
Or				
MTH 31 Analytical Geometry & Calculus I		MATH 151 Calculus I		
SCIENCE	4		4	
AST 11 Stellar Astronomy		PHYS 335 Astronomy		
Or				
AST 12 Planetary Astronomy		PHYS 335 Astronomy		
Or				
BIO 11 General Biology I		BIOL 151 General Biology I		
Or		CHEM 100 Chamistan		
CHM 10 Chemistry in Everyday Life Or		CHEM 100 Chemistry		
CHM 11 General College Chemistry		CHEM 104 General Chemistry I		
Or		CHEW 104 Ocheral Chemistry 1		
ENV 11 Introduction to Environmental		Science Elective		
Health				
Or				
ESS 11 Earth Systems Science: Earth		Science Elective		
Or				
PHY 11 College Physics I		PHYS 101 College Physics I		
_	1	Subtotal	17	

Required Areas of Study				
[Bronx Community College] Course & Title	Credit	[SUNY Potsdam] Course & Title		ransfei Credit ranted
ECO 11 Microeconomics	3	ECON 105 Principles of Microeconomics		3
Or		•		
ECO 12 Macroeconomics		ECON 110 Principles of Macroeconomics		
ENG 12 Composition and Rhetoric II	3	COMP 201 Intermediate Writing		3
Or				
ENG 14 Written Composition and Prose Fiction		COMP 202 Introduction to Creative Writing		
Or				
ENG 15 Written Composition and Drama				
Or		Elective		
ENG 16 Written Composition and Poetry				
		Elective		
RESTRICTED ELECTIVES	7	When choosing restricted electives at BCC,		7
Art (non-studio courses), Communications,		students may want to check for course		
Economics, History, Health, Physical		equivalencies at SUNY Potsdam at:		
Education (only one course in Health Education		http://www.potsdam.edu/		
or two courses in Physical Education), Modern				
Languages, Music (non-studio courses),				
Philosophy, Psychology, Political Science or				
Sociology; no more than two courses from				
same disciple or department.				
Students should complete the following				
courses:				
ECO 11 Microeconomics				
Or				
ECO 12 Macroeconomics				
		Subto	tal	13

Specialization Requirements			
[Bronx Community College] Course & Title	Credit	[SUNY Potsdam] Course & Title	Transfer Credit Granted
ACC 11 Fundamental Accounting I	4	ACCT 201 Principles of Accounting I	3+1 Elective
BUS 41 Business Statistics	3	MATH 125 Probability and Statistics I	3
BUS 51 Business Organization & Management	3	MGMT 301 Principles of Management	3
CMS 12 Voice & Diction: Business & Professional Speech	2	Elective	2
DAT 10 Computer Fundamentals & Applications	3	CIS 100 Knowledgeware	3
LAW 41 Business Law	3	MGMT 330 Legal Environment of Business	3
	1	Subtotal	18

Management Option				
[Bronx Community College] Course & Title	Credit	[SUNY Potsdam] Course & Title		Transfer Credit Granted
BUS 52 Organizational Behavior	3	BUEC 350 Organizational Behavior		3
BUS 53 International Management	3	BUEC 340 International Business		3
FIN 31 Principles of Finance	3	Elective		3
MKT 11 Principles of Marketing	3	MKTG 301 Principles of Marketing		3
	·		Subtotal	12
			TOTAL:	60

D. SENIOR COLLEGE UPPER DIVISION COURSES REMAINING FOR BACCALAUREATE DEGREE

General Education Requirements		
Modern Language Requirement:		
For transfer students coming to Potsdam with 45 or more hours of college work, the Modern Language (ML) requirement depends on the number of hours they complete at Potsdam. For every 30 credit hours taken at Potsdam, they must complete 1 semester of a modern language at Potsdam, or until they pass the 103 level. The transfer credit evaluation will provide the student with the number of hours needed for this requirement. If transfer students have completed 4 years of a modern language in High School, they will need to have a copy of their High School transcript sent to our Academic Transfer Services Office to confirm that their ML requirement is complete.		
Physical Education Requirement: Transfer students must complete 1 PE activity course at Potsdam for every 30 hours enrolled at Potsdam, up to a maximum of 4 (including transferred PE courses). The transfer credit evaluation will provide the student with the number of PE activities needed for this requirement. Individual transfer PE activity courses which earned a passing grade, whether they earned 0, .5, or 1 credit at the other school, each fulfill one of our PE requirements.		
American History Requirement: HIST 201 United States to 1877 or HIST 202 United States Since 1877		3
Arts Requirement: ARTH 100 Idea and Image OR ARTH Survey of Art: Ancient to Renaissance OR ARTH 102 Survey of Art: Renaissance to Modern		3
Required Business C	ourses (51 semester hours required)	
Principles of Accounting II Principles of Management Principles of Marketing Corporation Finance Legal Environment of Business	Human Resource Management Operations Management Information Systems for Business Strategic Management Principles of Microeconomics or Principles of Macroeconomics	24-33
Business	Electives (Choose four)	
Promotions Management Marketing Research Entrepreneurship Leadership in Organizations Managerial Accounting Managerial Economics Cost Accounting Internship Introduction to Information Technology Using Spreadsheets Networking and Computer Communications Other courses ma	Statistical Methods in Economics and Business Forecasting and Data Modeling Investments Money and Banking Employment Relations Employment Law Compensation Organizational Development Business of Music 1 Business of Music 2 Legal Aspects of the Music Industry y be offered in addition to above.	12
Free Electives		
	TOTAL:	0-13 60

F. ADDITIONAL INFORMATION

BCC Students may be eligible for the following scholarships:

SUNY Potsdam Transfer Scholars Program

The Transfer Scholars Program provides renewable scholarship awards to incoming transfer students based upon outstanding academic achievement as measured by the previous college grade point average. These scholarships are for fall semester transfers only and are renewable for one additional year with the attainment of a 3.25 GPA after the first year. Scholarship applications can be found at www.potsdam.edu/scholarship.

SUNY Empire State Diversity Honors Scholarship

New York State budget allocations include funds for SUNY to administer a scholarship program to provide direct aid funding to attract and retain undergraduate students who have demonstrated high academic achievement.