



The 2017 President's Award for Excellence in Professional Service – Nancy Griffin

For the past 20 years, Nancy Griffin has been an integral part of SUNY Potsdam's College Advancement Team collaborating on the past three campaigns, securing well over \$10 million in gifts, and making an impressive impact to and on the campus.

Nancy is an outstanding fundraiser. She believes in the relationships she builds with her donors. From the very beginning, Nancy listens, gaining a better understanding of the type of gift a donor would like to make to Potsdam. Her knowledge of the campus and partnerships with colleagues assists in the process of tying donor wishes to campus needs.

Nancy's expansive knowledge of the grant proposal process has allowed her

to consistently secure grants for the College; including the Rebecca V. Sheard Literacy Center. The trust and professionalism she has created with so many business entities has allowed her to secure thousands of dollars in revenue to continue valuable programming. Through her unwavering commitment to writing grants and working with donors over the past 13 years, Nancy has positively impacted approximately 38,000 SUNY Potsdam students, 300,000 community children and 11,000 educators!

Nancy is active in the campus community serving as a board member on SUNYCUAD, an honorary member of the Alumni Advisory Board, a member of the committee for the STEAM Grant funded by Lockheed Martin, and has worked with Branching Out With Books which helps to unite college students with area elementary students and teach literacy skills.

In recognition of her exceptional service to the College, SUNY Potsdam presents Nancy Griffin the 2017 President's Award for Excellence in Professional Service.