



# Real Estate Placements

Pursuing an international internship in real estate can offer experience in many of the ways globalization has impacted the field to include supporting companies that provide relocation services to international employees as well as more localized companies looking at construction, property management, and the housing market. Our interns will be able to support creating and managing listings, delivering reports on various real estate markets and trends, developing proposals, and more will remotely support the real estate industry of another city or country.

## Skills You'll Learn and Apply During a Real Estate Internship

- Business Development
- Claim Reviews and Submission
- Client Relations and Support
- Commercial awareness
- Data Management - listings, clients, etc
- Estimating Costs for Jobs
- Financial Analysis & Forecasting
- Listings Postings
- Project Management
- Research & Reporting
- Scheduling and Client Management
- Research Regulations & Standards
- Vendor Liaising with Commercial Properties

## Real Estate Companies Cross Section

**30%**   
are Large Companies or International Corporations

**40%**   
are Small and Medium-sized Enterprises

**30%**   
are Start-up & Entrepreneurial Companies

## Host Company and Project Examples

### International Property Management & Investment Company

**Real Estate Intern** analyze new opportunities e.g. preliminary valuation and highest and best use analysis. Assist with spec materials and finishes, including researching building science and means and methods.

### Local Relocation Agency

**Business Development Intern** supporting B2B outreach and collateral development to engage new companies to utilize their services.

### Medium-sized Real Estate Company

**Real Estate Intern** researching property ownership information, tenant information, demographics and sales comps. Assisting with the creation, review, and editing of marketing collateral.